

An offering opportunity appears on your desk! The memorandum is Top Secret! The Board of directors of Nevada Cookies and Chips are not getting along and the solution to quell all the noise is to sell the shares of Mr Jensun.

The buyer of his shares could have a seat on the Board of Directors. Hopefully the new purchaser will have lots of creative energy, bring ideas, and leverage to the table.

The company has been making the best chips and chocolate cookies and they make their own chips. They even sell those chips to other companies because their proprietary ingredients are in such demand.



In fact they grew so fast and their cookies and chips are everywhere! The whole world wants their product. Growth has been magnificent, but is it sustainable? Can it keep growing at this rate or will it plateau. There could be a saturation point and competition may show up any day. What makes their product so good are those homemade chips!

Bells and whistles go off in your head. You want to take it down but at what price is it a good deal? You know the other current board members are hard noses and will test you before granting those shares to you by recording the transaction. You review the balance sheet, the income statement and take a good look at the trend analysis. What is the FMV (the Fair Market Value)?

Their product will command a ton of good will because it is the “Realm Of The Cool”. Overpaying is not really an option since the cost of money is expensive and interest expense is 5%. Over leveraging a purchase with expensive debt is very risky! However, that being said this company might be on the way to the moon with it’s explosive growth! (Or is it over and that ship has already sailed and you missed the boat)

The price that for those 1,200 shares is \$100.00 per share which represents approximately 5% of the Company. The total consideration is \$120,000.00. You have \$70,000.00 in cash in your retirement account and will have to borrow \$50,000.00 to complete the sale. You may be able to use those shares as collateral for the security of the lender.

Tough Decision and is it a gamble or a smart prediction. Question is “ Will you put your hard earned retirement 401k money on the line? Is that a gold medal choice or a real dumb move? Sometimes walking a fine line can be the difference between masterful strategy and blunder!

***Nevada Cookies and CHIPS Annual Balance Sheet***

| <b>ASSETS</b>                                   | <b>2025</b>    | <b>2024</b>    | <b>2023</b>   | <b>2022</b>   |
|-------------------------------------------------|----------------|----------------|---------------|---------------|
| Cash                                            | 10,605         | 8,589          | 7,280         | 3,389         |
| Cash Equivalents                                | 0              | 0              | 0             | 0             |
| Short Term Investments                          | 51,951         | 34,621         | 18,704        | 9,907         |
| <b><i>Cash &amp; Short Term Investments</i></b> | <b>62,556</b>  | <b>43,210</b>  | <b>25,984</b> | <b>13,296</b> |
| Accounts Receivable AR                          | 38,466         | 23,065         | 9,999         | 3,827         |
| Inventories - Finished Goods                    | 8,774          | 3,273          | 2,058         | 2,263         |
| Inventories -Raw Materials                      | 8,822          | 3,399          | 1,505         | 466           |
| Prepaid Expenses                                | 3,180          | 3,771          | 3,080         | 791           |
| Other Current Assets                            | 66,363         | 46,618         | 27,703        | 15,726        |
| <b><i>Total Current Assets</i></b>              | <b>125,605</b> | <b>80,126</b>  | <b>44,345</b> | <b>23,073</b> |
| FFE Furniture/Fixtures/Equipment,               | 16,169         | 9,890          | 6,735         | 5,723         |
| Real Estate Buildings                           | 2,891          | 2,076          | 1,816         | 1,598         |
| Land and Other Parcels                          | 777            | 511            | 218           | 218           |
| <b><i>Property/Plant/Equipment, Total</i></b>   | <b>13,250</b>  | <b>8,076</b>   | <b>5,260</b>  | <b>4,845</b>  |
| Depreciation                                    | (6,587)        | (4,401)        | (3,509)       | (2,694)       |
| Goodwill, Net                                   | 20,832         | 5,188          | 4,430         | 4,372         |
| Intangibles, Net                                | 3,306          | 807            | 1,112         | 1,676         |
| Long Term Investments                           | 27,051         | 3,387          | 1,546         | 299           |
| Notes and other Long Term Assets                | 16,759         | 13,267         | 9,035         | 6,917         |
| <b><i>Total Assets</i></b>                      | <b>206,803</b> | <b>111,601</b> | <b>65,728</b> | <b>41,182</b> |
| <b><i>LIABILITIES</i></b>                       |                |                |               |               |
| Accounts Payable AP                             | 9,812          | 6,310          | 2,699         | 1,193         |
| Accrued Expenses                                | 16,303         | 8,418          | 5,008         | 2,856         |
| Notes Payable/Short Term Debt                   | 0              | 0              | 0             | 0             |
| Capital Leases Owing                            | 999            | 0              | 1,250         | 1,250         |
| Other Current liabilities                       | 5,049          | 3,319          | 1,674         | 1,264         |
| <b><i>Total Current Liabilities</i></b>         | <b>32,163</b>  | <b>18,407</b>  | <b>10,631</b> | <b>6,563</b>  |
| Long Term Debt                                  | 7,649          | 8,463          | 8,459         | 9,703         |
| Capital Lease Obligations                       | -              | -              | -             | -             |
| Tax incl Deferred                               | 1,774          | 886            | 462           | 247           |
| Other Long Term Liabilities                     | 8,104          | 4,878          | 3,198         | 2,568         |
| <b><i>Total Liabilities</i></b>                 | <b>49,510</b>  | <b>32,274</b>  | <b>22,750</b> | <b>19,081</b> |
| <b><i>SHAREHOLDERS EQUITY</i></b>               |                |                |               |               |
| Common Stock Par Value                          | 24.00          | 24.00          | 2.00          | 2.00          |
| Additional Paid-In Capital                      | 10,118         | 11,237         | 13,132        | 11,971        |
| Retained Earnings (Accumulated Deficit)         | 146,973        | 68,038         | 29,817        | 10,171        |
| Other Equity, Total                             | 178            | 28             | 27            | (43)          |
| <b><i>Total Equity</i></b>                      | <b>157,293</b> | <b>79,327</b>  | <b>42,978</b> | <b>22,101</b> |
| Total Liabilities & Shareholders' Equity        | 206,803        | 111,601        | 65,728        | 41,182        |

## ***Nevada Cookies and CHIPS*** ANNUAL INCOME STATEMENT

|                                            | 2025               | 2024               | 2023               | 2022              |
|--------------------------------------------|--------------------|--------------------|--------------------|-------------------|
| Total Revenue (TTM)                        | 215,938            | 130,497            | 60,922             | 26,974            |
| Cost of Revenue (C.O.G.S.) TTM             | 62,475             | 32,639             | 16,621             | 11,618            |
| Gross Profit TTM                           | 153,463            | 97,858             | 44,301             | 15,356            |
| Selling/General/Admin. Expenses TTM        | 4,579              | 3,491              | 2,654              | 2,440             |
| Research & Development TTM                 | 18,497             | 12,914             | 8,675              | 7,339             |
| Depreciation/Amortization                  | --                 | --                 | --                 | --                |
| Interest/Investment Income                 | --                 | --                 | --                 | --                |
| Total Operating Expenses TTM               | 85,551             | 49,044             | 27,950             | 22,750            |
| Operating Income TTM                       | 130,387            | 81,453             | 32,972             | 4,224             |
| Interest Expense - Non-Operating           | (259)              | (247)              | (257)              | (262)             |
| Interest/Invest Income - Non-Operating     | 5000               | 1,786              | 866                | 206               |
| Interest Inc.(Exp.),Net-Non-Op., Total     | 4,741              | 1,539              | 609                | (56)              |
| Gain (Loss) on Sale of Assets              | --                 | --                 | --                 | --                |
| Other Net                                  | 6,322              | 1,034              | 237                | 13                |
| Net Income Before Taxes TTM                | 141,450            | 84,026             | 33,828             | 4,181             |
| Provision for Income Taxes TTM             | 21,383             | 11,146             | 4,058              | (187)             |
| NET INCOME AFTER TAXES                     | 120,067            | 72,880             | 29,760             | 4,368             |
| Preferred Dividends                        | --                 | --                 | --                 | --                |
| Income Available to Distribute TTM         | 120,067            | 72,880             | 29,760             | 4,368             |
| Average Shares Outstanding                 | 24,514             | 24,804             | 24,940             | 25,070            |
| DILUTION ADJUSTMENT                        | --                 | --                 | --                 | --                |
| <b><i>EARNINGS PER SHARE (EPS) TTM</i></b> | <b><i>4.90</i></b> | <b><i>2.94</i></b> | <b><i>1.19</i></b> | <b><i>.17</i></b> |

Notes and Projections

TTM refers to Trailing Twelve Months and posted is several past years results!

The Company operates the making of chips and other related products that are used in a wide array of Consumer products and are recognized as the leader and “in the realm of the cool”. People all over the planet are hungry for what they make and how intelligent their delivery system is. A remarkable company.

### ***PRO FORMA***

Next Year Gross Revenue estimated \$325,000

Cost of Revenue estimated \$96,400 (competition and existing trade agreements)

Selling expenses \$5,817 (higher wages, energy costs, and employee incentives)

Increase in Equity \$121,00 (due to smart real estate purchases) (investments in technology) (unrealized gains)

Average shares outstanding 25,514 (company may buy shares with it's cash surplus) (creates less outstanding shares and greater value to shareholders)

Anticipated ***forward earnings per share \$8.92*** (based on new recipes for it's product lines being updated.

Could this Company be the catalyst for structural change in how we digest everything?

***This publication takes no responsibility as the factual content of the statements.***