

Make an Offer to Create the Power of Acceptance

You have every intention to make this a successful business. Power of INTENTION and DESIRE are so important. When compounded with a high degree of attention, staying in motion, and leverage the sky becomes the limit. To get there you will need to implement great management skills too. It starts with being aware of managing your time, risk, people, strategy, and of course your ability to contract.

Further, continue to climb the ladder of customer service to a level beyond average. Average does not stand out! The goal here is to exceed expectations and create client loyalty. It gravitates at the highest level from customers becoming a clients. Then connection occurs based on genuine interest. From a customer perspective “ Why would I call anybody or go anywhere else?” Review the customer service page after the branding page. With these new tools in hand you decide to have another sale and expand the business. ***You need a better place to do business. Location, Location, Location!***

After scouting the neighborhood you quickly realize you will increase sales if you were on the corner closer to town. Wow! So much more pedestrian and vehicular traffic as you stand on this gem location. Mr Green owns a vacant home on this corner with a big driveway. What to do? Hmmm



Now your LOOK, SEE, MOVE SKILLS come into play. MAKE THAT CALL!

Hurry or it is gone!